

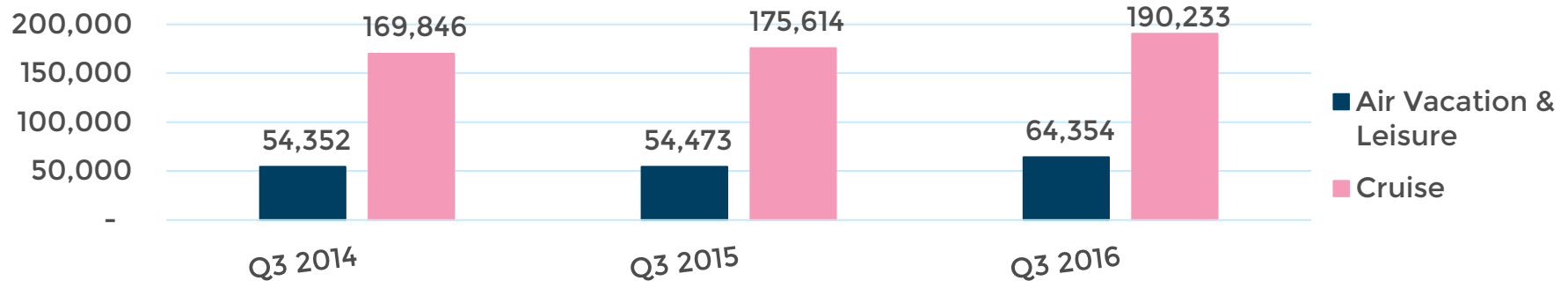
Tourism Measures

3RD QUARTER 2016

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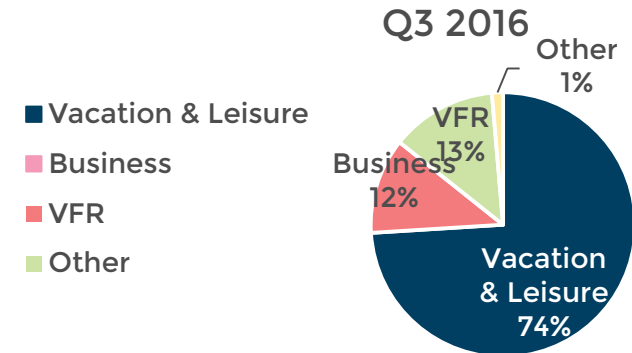
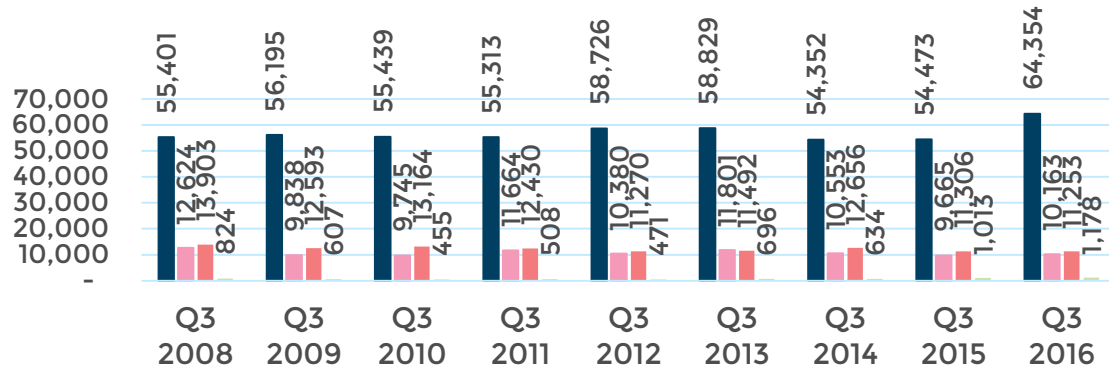
Total Vacation & Leisure Visitor Arrivals

| | Q3 2014 | Q3 2015 | July 2016 | Aug 2016 | Sept 2016 | Q3 2016 | Q3 # CHG YOY | Q3 % CHG YOY | YTD- 14 | YTD- 15 | YTD- 16 | # CHG YOY | % CHG YOY |
|---------------------------------|----------------|----------------|----------------|---------------|---------------|----------------|---------------|---------------|----------------|----------------|----------------|---------------|--------------|
| AIR VACATION & LEISURE VISITORS | 54,352 | 54,473 | 24,170 | 23,701 | 16,483 | 64,354 | 9,881 | 18.14% | 117,739 | 116,695 | 132,816 | 16,121 | 13.81% |
| CRUISE VISITORS | 169,846 | 175,614 | 77,938 | 70,854 | 41,441 | 190,233 | 14,619 | 8.32% | 316,762 | 322,093 | 344,385 | 22,292 | 6.92% |
| TOTAL LEISURE VISITORS | 224,198 | 230,087 | 102,108 | 94,555 | 57,924 | 254,587 | 24,500 | 10.65% | 434,501 | 438,788 | 477,201 | 38,413 | 8.75% |



Total Air Visitors – Purpose of Visit

| | Q3 2014 | Q3 2015 | July 2016 | Aug 2016 | Sept 2016 | Q3 2016 | Q3 # CHG YOY | Q3 % CHG YOY | YTD-14 | YTD-15 | YTD-16 | # CHG YOY | % CHG YOY |
|------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|--------------|----------------|----------------|----------------|---------------|-------------|
| Vacation & Leisure | 54,352 | 54,473 | 24,170 | 23,701 | 16,483 | 64,354 | 9,881 | 18.1% | 117,739 | 116,695 | 132,816 | 16,121 | 13.8% |
| Business | 10,553 | 9,695 | 3,529 | 3,042 | 3,592 | 10,163 | 468 | 4.8% | 36,102 | 33,587 | 33,191 | -396 | -1.2% |
| Visiting Friends & Relatives | 12,656 | 11,306 | 5,245 | 3,571 | 2,437 | 11,253 | -53 | -0.5% | 26,859 | 24,545 | 25,737 | 1,192 | 4.9% |
| Other | 634 | 1013 | 491 | 323 | 364 | 1,178 | 165 | 16.3% | 1789 | 2,600 | 3,167 | 567 | 21.8% |
| TOTAL Air Visitors | 78,195 | 76,487 | 33,435 | 30,637 | 22,876 | 86,948 | 10,461 | 13.7% | 182,489 | 177,427 | 194,911 | 17,484 | 9.9% |



Air Vacation & Leisure Purpose of Visit = Vacation, Destination Wedding, Sporting Event, Concert/Festival/Carnival or America's Cup Spectator/Vacation. Source: Immigration Landing Cards

Total Air Visitors – Purpose of Visit Detail

| | Q3 2014 | Q3 2015 | Q3 2016 | # CHG YOY | % CHG YOY | YTD- 14 | YTD- 15 | YTD- 16 | # CHG YOY | % CHG YOY |
|---|---------------|---------------|---------------|---------------|--------------|----------------|----------------|----------------|---------------|--------------|
| Vacation & Leisure | 54,352 | 54,473 | 64,354 | 9,881 | 18.1% | 117,739 | 116,695 | 132,816 | 16,121 | 13.8% |
| Vacation | 54,352 | 52,996 | 62,547 | 9,551 | 18.0% | 117,739 | 113,316 | 127,732 | 14,416 | 12.7% |
| Destination Wedding* | - | 1,332 | 1,553 | 221 | 16.6% | - | 3,131 | 3,287 | 156 | 5.0% |
| Concert/Festival/ Carnival*** | - | - | 37 | - | - | - | - | 44 | - | - |
| AC Vacation* | - | 145 | 62 | (83) | -57.2% | - | 248 | 156 | -92 | -37.1% |
| Sporting Events** | - | - | 155 | - | - | - | - | 1,597 | - | - |
| Business | 10,553 | 9,695 | 10,163 | 468 | 4.8% | 36,102 | 33,587 | 33,191 | -396 | -1.2% |
| Business | 9,455 | 7,336 | 7,501 | 165 | 2.2% | 32,119 | 26,687 | 24,784 | (1,903) | -7.1% |
| AC Team/Business* | - | 129 | 120 | (9) | -7.0% | - | 273 | 522 | 249 | 91.2% |
| Incentive Groups* | - | 45 | 71 | 26 | 57.8% | - | 279 | 388 | 109 | 39.1% |
| Conference/Meeting | 1,098 | 2,185 | 2,471 | 286 | 13.1% | 3,983 | 6,348 | 7,497 | 1,149 | 18.1% |
| Visiting Friends & Relatives | 12,656 | 11,306 | 11,253 | (53) | -0.5% | 26,859 | 24,545 | 25,737 | 1,192 | 4.9% |
| Vacation* | 12,656 | 10,031 | 9,945 | (86) | -0.9% | 26,859 | 22,348 | 21,757 | -591 | -2.6% |
| Personal * | - | 1,275 | 1,200 | (75) | -5.9% | - | 2,197 | 3,692 | 1,495 | 68.0% |
| AC** | - | - | 108 | - | - | - | - | 288 | - | - |
| Other | 634 | 1,013 | 1,178 | 165 | 16.3% | 1,789 | 2,600 | 3,167 | 567 | 21.8% |
| Study | - | 164 | 245 | 81 | 49.4% | - | 609 | 666 | 57 | 9.4% |
| Other | 634 | 849 | 933 | 84 | 9.9% | 1,789 | 1,991 | 2,501 | 510 | 25.6% |
| Total Air Visitors | 78,195 | 76,487 | 86,948 | 10,461 | 13.7% | 182,489 | 177,427 | 194,911 | 17,484 | 9.9% |

Source: Immigration landing cards.

*** Category added in June 2016

*Category added in April 2015

** Category added in October 2015

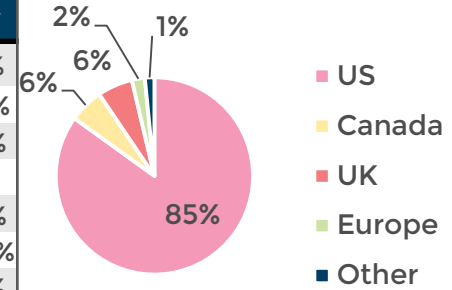
AC =America's Cup

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Air Visitor Arrivals by Country

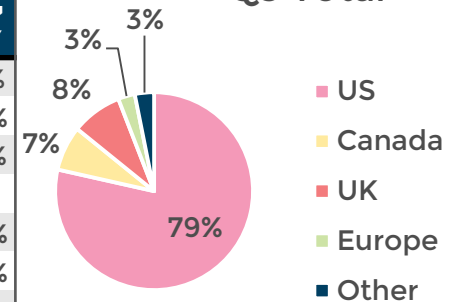
| Leisure Air Arrivals | Q3 2014 | Q3 2015 | July 2016 | Aug 2016 | Sept 2016 | Q3 2016 | Q3 # CHG YOY | Q3 % CHG YOY | YTD- 14 | YTD- 15 | YTD- 16 | # CHG YOY | % CHG YOY |
|----------------------|---------|---------|-----------|----------|-----------|---------|--------------|--------------|---------|---------|---------|-----------|-----------|
| US | 44,174 | 44,355 | 20,822 | 2,0121 | 13,718 | 54,661 | 10,306 | 23.2% | 92,233 | 92,472 | 110,235 | 17,763 | 19.2% |
| Canada | 4,282 | 3,772 | 1,173 | 1,246 | 1,191 | 3,610 | -162 | -4.3% | 13,471 | 11,291 | 9,669 | 1,622 | -14.4% |
| UK | 3665 | 4,175 | 1,352 | 1,318 | 1,045 | 3,715 | -460 | -11.0% | 7,763 | 8,628 | 8,021 | 607 | -7.0% |
| Europe | 1,412 | 1,333 | 383 | 718 | 265 | 1,366 | 33 | -2.5% | 2,414 | 2,399 | 2,537 | 138 | 5.8% |
| Caribbean* | - | 206 | 119 | 66 | 37 | 222 | 16 | 7.8% | - | 344 | 542 | 198 | 57.6% |
| Asia* | - | 103 | 75 | 68 | 36 | 179 | 76 | 73.8% | - | 260 | 543 | 283 | 108.8% |
| Other | 819 | 529 | 8 | 164 | 191 | 601 | -166 | -31.4% | 1,858 | 1,301 | 1269 | -32 | -2.5% |

Q3 Leisure



| Total Air Arrivals | Q3 2014 | Q3 2015 | July 2016 | Aug 2016 | Sept 2016 | Q3 2016 | Q3 # CHG YOY | Q3 % CHG YOY | YTD- 14 | YTD- 15 | YTD- 16 | # CHG YOY | % CHG YOY |
|--------------------|---------|---------|-----------|----------|-----------|---------|--------------|--------------|---------|---------|---------|-----------|-----------|
| US | 58,625 | 57,283 | 26,554 | 24,242 | 17,474 | 68,270 | 10,987 | 19.2% | 132,060 | 129,303 | 147,899 | 18,596 | 14.4% |
| Canada | 7,412 | 6,673 | 2,262 | 2,136 | 1,957 | 6,355 | -318 | -4.8% | 22,554 | 19,203 | 17,630 | -1,573 | -8.2% |
| UK | 7,570 | 7,619 | 2,723 | 2,401 | 2,082 | 7,206 | -413 | -5.4% | 17,339 | 17,521 | 16,912 | -609 | -3.5% |
| Europe | 2,302 | 2,391 | 765 | 1,012 | 606 | 2,383 | -8 | -0.3% | 4,774 | 5,207 | 5,583 | 376 | 7.2% |
| Caribbean* | - | 807 | 376 | 228 | 193 | 797 | -10 | -1.2% | - | 1,449 | 2,068 | 619 | 42.7% |
| Asia* | - | 318 | 160 | 157 | 108 | 425 | 107 | 33.6% | - | 799 | 1,234 | 435 | 54.4% |
| Other | 2,286 | 1,396 | 595 | 461 | 456 | 1,512 | 116 | 8.3% | 5,762 | 3,945 | 3,585 | -360 | -9.1% |

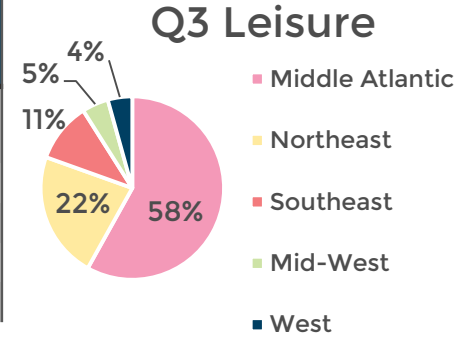
Q3 Total



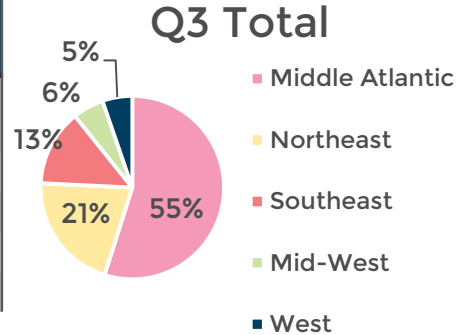
Source: Immigration landing cards. *Caribbean and Asia have been tracked in 2016 but full data is not available from 2015.

US Air Visitor Arrivals by Region

| Leisure Air Arrivals | Q3 2014 | Q3 2015 | July 2016 | Aug 2016 | Sept 2016 | Q3 2016 | Q3 # CHG YOY | Q3 % CHG YOY | YTD- 14 | YTD- 15 | YTD- 16 | # CHG YOY | % CHG YOY |
|----------------------|---------|---------|-----------|----------|-----------|---------|--------------|--------------|---------|---------|---------|-----------|-----------|
| Middle Atlantic | 24,194 | 24,976 | 11,645 | 12,731 | 7,239 | 31,615 | 6,639 | 26.6% | 46,966 | 47,689 | 59,917 | 12,228 | 25.6% |
| Northeast | 10,221 | 10,438 | 4,157 | 4,250 | 3,785 | 12,192 | 1,754 | 16.8% | 23,265 | 23,741 | 26,152 | 2,411 | 10.2% |
| Southeast | 5,348 | 4,884 | 2,641 | 1,661 | 1,436 | 5,738 | 854 | 17.5% | 11,699 | 11,064 | 12,309 | 1,245 | 11.3% |
| Mid-West | 2,276 | 2,142 | 1,074 | 772 | 694 | 2,540 | 398 | 18.6% | 5,369 | 5,183 | 5,736 | 553 | 10.7% |
| West | 2,030 | 1,877 | 1,090 | 704 | 556 | 2,350 | 473 | 25.2% | 4,640 | 4,603 | 5,002 | 399 | 8.7% |



| Total Air Arrivals | Q3 2014 | Q3 2015 | July 2016 | Aug 2016 | Sept 2016 | Q3 2016 | Q3 # CHG YOY | Q3 % CHG YOY | YTD- 14 | YTD- 15 | YTD- 16 | # CHG YOY | % CHG YOY |
|--------------------|---------|---------|-----------|----------|-----------|---------|--------------|--------------|---------|---------|---------|-----------|-----------|
| Middle Atlantic | 30,580 | 30,404 | 13,902 | 14,560 | 8,855 | 37,317 | 6,913 | 22.7% | 63,999 | 62,514 | 75,769 | 13,255 | 21.2% |
| Northeast | 12,502 | 12,483 | 4,952 | 4,843 | 4,399 | 14,194 | 1,711 | 13.7% | 30,096 | 30,202 | 32,043 | 1,841 | 6.1% |
| Southeast | 8,507 | 7,910 | 4,288 | 2,617 | 2,252 | 9,157 | 1,247 | 15.8% | 20,202 | 19,423 | 20,941 | 1,518 | 7.8% |
| Mid-West | 3,563 | 3,375 | 1,595 | 1,106 | 1,021 | 3,722 | 347 | 10.3% | 9,220 | 8,868 | 9,227 | 359 | 4.0% |
| West | 3,287 | 3,035 | 1,570 | 1,095 | 918 | 3,583 | 548 | 18.1% | 7,936 | 7,892 | 8,476 | 584 | 7.4% |



Middle Atlantic = Delaware, DC, Maryland, New Jersey, New York, Pennsylvania, Virginia, West Virginia

Northeast = Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont

Southeast = Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas

Mid-West = Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, Nebraska, Ohio, Wisconsin

West = Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, N Dakota, Oregon, S Dakota, Utah, Washington, Wyoming

Source: Immigration landing cards. Does not include unknown, US Territories or Military addresses.

Q3 2016 US Air Visitor Arrivals by City of Residence

| Leisure air arrivals city | # Of arrivals Q3 | % Share of total Q3 | # Of arrivals YTD | % Share of total YTD |
|---------------------------|------------------|---------------------|-------------------|----------------------|
| New York | 23,358 | 42.7% | 42,869 | 38.9% |
| Boston | 7,515 | 13.7% | 15,661 | 14.2% |
| Philadelphia | 3,822 | 7.0% | 6,837 | 6.2% |
| Washington, DC | 3,094 | 5.7% | 5,452 | 4.9% |
| Hartford & New Haven | 1,309 | 2.4% | 2,597 | 2.4% |
| Baltimore | 999 | 1.8% | 1,947 | 1.8% |
| Providence-New Bedford | 728 | 1.6% | 1,636 | 1.6% |
| Atlanta | 874 | 1.3% | 1,798 | 1.5% |
| Los Angeles | 657 | 1.2% | 1,228 | 1.1% |
| Chicago | 631 | 1.2% | 1,279 | 1.2% |

All others equal less than 1% each

| Total air arrivals city | # Of arrivals Q3 | % Share of total Q3 | # Of arrivals YTD | % Share of total YTD |
|-------------------------|------------------|---------------------|-------------------|----------------------|
| New York | 27,259 | 39.9% | 53,961 | 36.5% |
| Boston | 8,471 | 12.4% | 18,347 | 12.4% |
| Philadelphia | 4,565 | 6.7% | 8,965 | 6.1% |
| Washington, DC | 3,758 | 5.5% | 6,997 | 4.7% |
| Hartford & New Haven | 1,561 | 2.3% | 3,431 | 2.3% |
| Atlanta | 1,412 | 2.1% | 3,186 | 2.2% |
| Baltimore | 1,212 | 1.8% | 2,487 | 1.7% |
| Chicago | 966 | 1.4% | 2,242 | 1.5% |
| Los Angeles | 960 | 1.4% | 1,967 | 1.3% |
| Miami-Ft. Lauderdale | 941 | 1.4% | 1,996 | 1.3% |
| Providence-New Bedford | 892 | 1.3% | 2,095 | 1.4% |
| San Francisco | 700 | 1.0% | 1,759 | 1.2% |

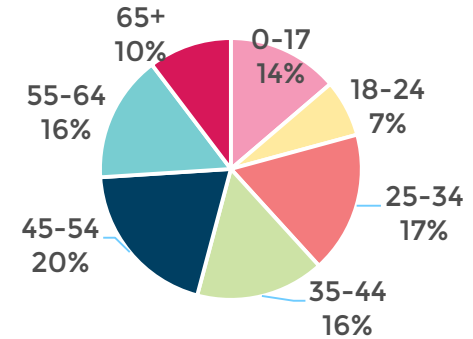
Vacation & Leisure Visitor Air Arrivals

AGE & GENDER

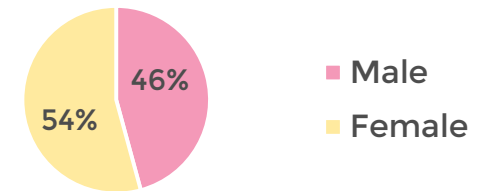
| Age | Q3 2014 | Q3 2015 | Q3 2016 | # CHG YOY | % CHG YOY | YTD-14 | YTD-15 | YTD-16 | # CHG YOY | % CHG YOY |
|--------------|---------------|---------------|---------------|--------------|--------------|----------------|----------------|----------------|---------------|--------------|
| 0 - 17 | 7,874 | 7,918 | 8,847 | 929 | 11.7% | 14,981 | 14,458 | 16,016 | 1,558 | 10.8% |
| 18 - 24 | 3,819 | 3,760 | 4,525 | 765 | 20.3% | 7,805 | 7,507 | 9,057 | 1,550 | 20.6% |
| 25 - 34 | 8,451 | 7,807 | 11,241 | 3,434 | 44.0% | 17,638 | 17,002 | 22,574 | 5,572 | 32.8% |
| 35 - 44 | 8,732 | 8,423 | 10,231 | 1,808 | 21.5% | 18,417 | 17,611 | 20,723 | 3,112 | 17.7% |
| 45 - 54 | 11,688 | 11,566 | 12,769 | 1,203 | 10.4% | 24,501 | 23,694 | 25,369 | 1,675 | 7.1% |
| 55 - 64 | 8,722 | 9,183 | 10,101 | 918 | 10.0% | 20,365 | 21,180 | 22,539 | 1,359 | 6.4% |
| Over 65 | 5,065 | 5,816 | 6,640 | 824 | 14.2% | 14,033 | 15,243 | 16,538 | 1,295 | 8.5% |
| Total | 54,352 | 54,473 | 64,354 | 9,881 | 18.1% | 117,739 | 116,695 | 132,816 | 16,121 | 13.8% |

| Gender | Q3 2014 | Q3 2015 | Q3 2016 | # CHG YOY | % CHG YOY | YTD-14 | YTD-15 | YTD-16 | # CHG YOY | % CHG YOY |
|--------------|---------------|---------------|---------------|--------------|--------------|----------------|----------------|----------------|---------------|--------------|
| Male | 25,137 | 24,971 | 29,453 | 4,482 | 17.9% | 53,547 | 53,032 | 60,178 | 7,146 | 13.5% |
| Female | 29,215 | 29,502 | 34,901 | 5,399 | 18.3% | 64,192 | 63,663 | 72,638 | 8,975 | 14.1% |
| Total | 54,352 | 54,473 | 64,354 | 9,881 | 18.1% | 117,739 | 116,695 | 132,816 | 16,121 | 13.8% |

Q3 Age



Q3 Gender



Visitor Air Arrivals

AVERAGE LENGTH OF STAY

| | Q3 2014 | Q3 2015 | Q3 2016 | # CHG YOY | % CHG YOY | YTD-14 | YTD-15 | YTD-16 | # CHG YOY | % CHG YOY |
|---------------------------------|-------------|------------|-------------|--------------|---------------|-------------|-------------|-------------|--------------|---------------|
| Leisure Visitors | 5.86 | 5.73 | 5.5 | -0.23 | -4.01% | 5.78 | 5.72 | 5.41 | -0.31 | -5.42% |
| Business Visitors | 5.27 | 4.51 | 4.48 | -0.03 | -0.67% | 5.34 | 4.77 | 4.43 | -0.34 | -7.13% |
| Visiting Friends & Relatives | 9.23 | 10.23 | 10.12 | -0.11 | -1.08% | 9.12 | 10.15 | 10.28 | 0.13 | 1.28% |
| Country of Origin | | | | | | | | | | |
| US | 5.32 | 5.3 | 5.16 | -0.14 | -2.64% | 5.17 | 5.12 | 4.99 | -0.13 | -2.54% |
| Canada | 7.5 | 7.2 | 6.99 | -0.21 | -2.92% | 7.38 | 7.49 | 7.25 | -0.24 | -3.20% |
| UK | 10.3 | 9.77 | 9.98 | 0.21 | 2.15% | 9.63 | 9.31 | 9.26 | -0.05 | -0.54% |
| Intended Address | | | | | | | | | | |
| Hotel or Similar | 5.01 | 5.00 | 4.91 | -0.09 | -1.80% | 4.86 | 4.85 | 4.76 | -0.09 | -1.86% |
| Rental House/Apt | - | 8.54 | 7.52 | -1.02 | -11.94% | - | 8.47 | 8.16 | -0.31 | -3.66% |
| Friends & Relatives | - | 10.27 | 10.04 | -0.23 | -2.24% | - | 10.34 | 10.19 | -0.15 | -1.45% |
| Total AVG | 6.39 | 6.4 | 6.09 | -0.31 | -4.84% | 6.24 | 6.28 | 6.01 | -0.27 | -4.30% |



Air Statistics

3rd Quarter 2016

During the third quarter of 2016, air capacity (or seats available) increased 8.41% or 13,203 seats vs. 2015.

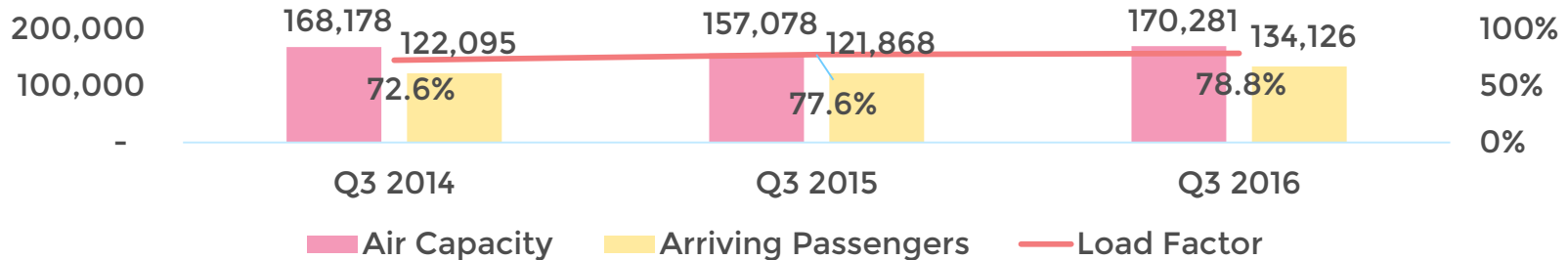
Year-to-date air capacity has increased 12.25% or 47,467 seats vs 2015.

Most of this increase was seen out of the New York area.

Air Statistics

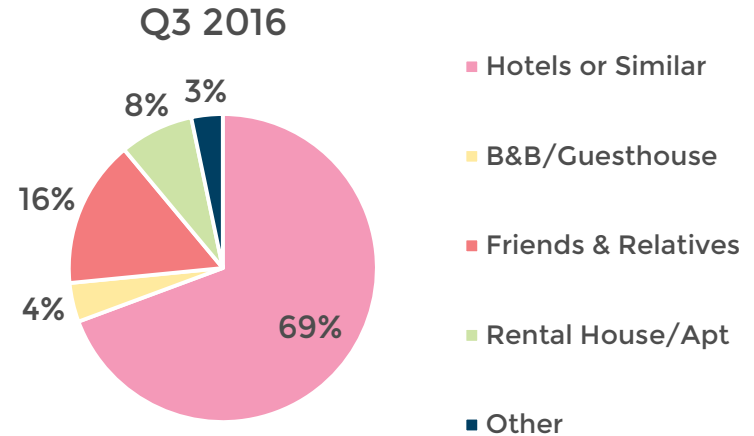
| | Q3 2014 | Q3 2015 | July 2016 | Aug 2016 | Sept 2016 | Q3 2016 | Q3 # CHG YOY | Q3 % CHG YOY | YTD- 14 | YTD- 15 | YTD- 16 | # CHG YOY | % CHG YOY |
|----------------------------------|---------|---------|-----------|----------|-----------|---------|--------------|--------------|---------|---------|---------|-----------|-----------|
| Air Capacity (Total Seats) | 168,178 | 157,078 | 61,331 | 59,849 | 49,101 | 170,281 | 8.41% | 13,203 | 431,850 | 387,544 | 435,011 | 12.25% | 47,467 |
| Arriving Passengers (Seats Sold) | 122,095 | 121,868 | 47,589 | 47,726 | 38,811 | 134,126 | 10.06% | 12,258 | 295,752 | 292,089 | 35,918 | 8.16% | 23,829 |
| Air Load Factor (% filled) | 72.6% | 77.6% | 77.6% | 79.7% | 79.0% | 78.8% | 1.52% | 1.2% | 68.5% | 75.4% | 72.6% | -3.64% | -2.7% |

Air capacity increased in the 3rd quarter by 8.41% vs. 2015. Arriving passengers, which includes residents, also increased by 10.06% vs. 2015.



AIR VISITORS – ACCOMMODATION TYPE

In Q3 73% of air visitors stayed in a Hotel or B&B/Guesthouse. Friends and relatives hosted 16% of air visitors. Vacation rentals were third with 8% of visitors opting for this accommodation type.



Accommodation Statistics

| | | Q3 2014 | Q3 2015 | Q3 2016 | # CHG YOY | % CHG YOY | YTD-14 | YTD-15 | YTD-16 | # CHG YOY | % CHG YOY |
|---|----------|------------|------------|------------|--------------|--------------|---------|---------|---------|--------------|--------------|
| Hotel Occupancy | | 70.54% | 67.2% | 75.5% | 8.3% | 12.4% | 56.7% | 55.5% | 59.8% | 4.3% | 7.7% |
| Hotel Average Daily Rate (ADR) | | | | | \$2.60 | 0.7% | | | | \$0.81 | 0.2% |
| Hotel Revenue Per Available Room (RevPAR) | | | | | \$36.82 | 13.8% | | | | \$15.99 | 7.9% |
| % Staying In Hotels & Similar | TOTAL | 70.0% | 70.8% | 73.4% | 2.6% | 3.7% | 71.6% | 72.1% | 74.2% | 2.1% | 2.9% |
| | Leisure | 79.8% | 81.6% | 82.9% | 1.3% | 1.6% | 79.9% | 81.2% | 83.5% | 2.3% | 2.8% |
| | Business | 84.5% | 86.1% | 88.4% | 2.3% | 2.7% | 84.8% | 86.8% | 89.4% | 2.6% | 3.0% |
| Bed Nights in Hotels & Similar | | 274,340 | 271,056 | 313,284 | 42,228 | 15.6% | 635,247 | 620,593 | 688,361 | 67,768 | 10.9% |

Source: Occupancy, ADR and RevPAR from STR Destination Report, Choice of Accommodation from Immigration Landing Cards

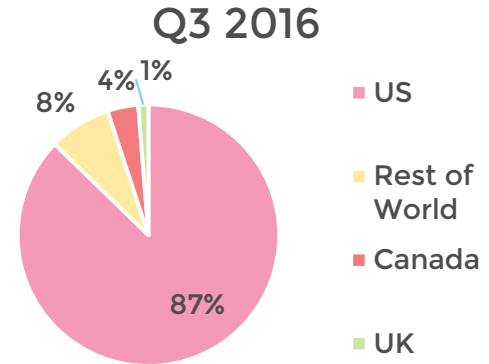
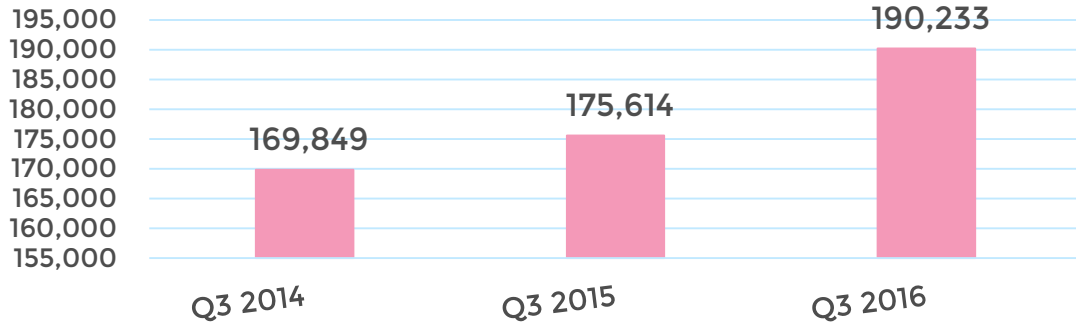
Estimated Air Visitor Expenditure

| Vacation/Leisure Only | Q3 2015 | Q3 2016 | # CHG YOY | % CHG YOY | YTD-15 | YTD-16 | # CHG YOY | % CHG YOY |
|--|---------------------|---------------------|---------------------|--------------|----------------------|----------------------|---------------------|--------------|
| Average Vacation/Leisure Visitor Spending (per person) | \$1,297.03 | \$1,419.04 | \$122.01 | 9.4% | \$1,291.36 | \$1,367.46 | \$76.10 | 5.9% |
| TOTAL VACATION/LEISURE VISITOR EXPENDITURE | \$70,653,115 | \$91,320,900 | \$20,667,785 | 29.3% | \$150,695,255 | \$181,620,567 | \$30,925,312 | 20.5% |

| Business & Total | Q3 2015 | Q3 2016 | # CHG YOY | % CHG YOY | YTD-15 | YTD-16 | # CHG YOY | % CHG YOY |
|--|---------------------|----------------------|---------------------|--------------|----------------------|----------------------|---------------------|--------------|
| Average Business Visitor Spending (per person) | \$1,207.50 | \$1,397.54 | \$190.04 | 15.7% | \$1,166.43 | \$1,352.00 | \$185.57 | 15.9% |
| Average Total Visitor Spending (per person) | \$1,197.80 | \$1,349.94 | \$152.14 | 12.7% | \$1,188.46 | \$1,293.53 | \$105.07 | 8.8% |
| TOTAL AIR VISITOR EXPENDITURE | \$91,616,129 | \$117,374,583 | \$25,758,455 | 28.1% | \$210,864,892 | \$252,123,226 | \$41,258,333 | 19.6% |

Cruise Arrivals

| | Q3 2014 | Q3 2015 | July 2016 | Aug 2016 | Sept 2016 | Q3 2016 | Q3 # CHG YOY | Q3 % CHG YOY | YTD-14 | YTD-15 | YTD-16 | # CHG YOY | % CHG YOY |
|---------------|----------------|----------------|---------------|---------------|---------------|----------------|---------------|--------------|----------------|----------------|----------------|--------------|-------------|
| US | 149,663 | 156,738 | 69,263 | 63,455 | 33,284 | 166,002 | 9,264 | 5.9% | 277,832 | 289,099 | 299,649 | 10,550 | 3.6% |
| Canada | 9,514 | 8,501 | 2,371 | 3,381 | 1,468 | 7,220 | -1,281 | -15.1% | 17,791 | 16,161 | 12,946 | -3,215 | -19.9% |
| UK | 1,819 | 1,611 | 975 | 866 | 545 | 2,386 | 775 | 48.1% | 6,130 | 5,457 | 9,377 | 3,920 | 71.8% |
| Rest of World | 8,850 | 8,764 | 5,329 | 3,152 | 6,144 | 14,625 | 5,861 | 66.9% | 15,009 | 18,018 | 11,958 | -6,060 | -33.6% |
| Total | 169,849 | 175,614 | 77,938 | 70,854 | 41,441 | 190,233 | 14,619 | 8.3% | 316,762 | 322,093 | 344,385 | 9,443 | 2.9% |



Yacht Arrivals

| | Q3 2014 | Q3 2015 | July 2016 | Aug 2016 | Sept 2016 | Q3 2016 | Q3 # CHG YOY | Q3 % CHG YOY | YTD-14 | YTD-15 | YTD-16 | # CHG YOY | % CHG YOY |
|---------------|------------|------------|-----------|-----------|-----------|------------|--------------|---------------|--------------|--------------|--------------|------------|--------------|
| US | 52 | 59 | 35 | 11 | 10 | 56 | -3 | -5.1% | 1,936 | 849 | 1,741 | 892 | 105.1% |
| Canada | 13 | 12 | 11 | 1 | 2 | 14 | 2 | 16.7% | 205 | 132 | 194 | 62 | 47.0% |
| UK | 54 | 24 | 11 | 3 | 3 | 17 | -7 | -29.2% | 304 | 338 | 359 | 21 | 6.2% |
| Europe | 46 | 41 | 20 | 13 | 5 | 38 | -3 | -7.3% | 983 | 1,071 | 904 | -167 | -15.6% |
| Rest of World | 37 | 35 | 7 | 3 | 0 | 10 | -25 | -71.4% | 326 | 216 | 300 | 84 | 38.9% |
| Total | 202 | 171 | 84 | 31 | 20 | 135 | -36 | -21.1% | 3,754 | 2,606 | 3,498 | 892 | 34.2% |

