SAGE COMMISSION

Public Meetings

September 2013





Brian Duperreault Chairman



To provide the public with an update on the SAGE Commission's progress in addressing the issue of Government Efficiency and Spending

- Methodology
- Overview of the debt and deficit
- Overview of the economy
- Issues facing Pensions
- Committee presentations
- Q&A Session



Bermuda at a Crossroads

• Bermuda is at a financial tipping point: if we don't get this right, we lose the chance to be the architects of our future.

• We can build the government we need and can afford, if we work together: this has to be a community effort.

 Our recovery depends on growing our economy and attracting foreign capital to Bermuda: we can't cut our way to recovery.





- We have no preconceived agenda.
- We believe effective leadership is the key to establishing the government we need and can afford.
- Our recommendations will be made with our heads and our hearts.



Most government employees know what needs to be done, but are hindered by organisational issues

Our recommendations will be aimed at helping to create a government whose policies, procedures and structure make change possible



Strategy and Methodology

Kenneth Dill SAGE Commissioner



SAGE Strategy – Based on 4 Questions

- Are there performance issues that are negatively impacting service quality and cost effectiveness?
- Are objectives and outcomes clearly understood and measured by the Government workers and the Public?
- Is the organization itself efficiently and properly structured and organized?
- Are there opportunities to improve by taking non-core functions out of the system?



Methodology

- Review relevant Government reports and data (30,000+ pages)
- Build a team of passionate and diverse people to assist (50, including Commissioners + Committees)
- Don't reinvent the wheel: most importantly, get input from key Bermuda stakeholders
- Ask external resources (where necessary)



Methodology

Stakeholder engagement

- Extensive public submissions
- Public meetings
- Extensive private interviews
- Meetings with organisations and groups from the private and public sector

Government engagement

- Extensive interviews with Civil and Public Service
- Meetings with union execs and rank and file
- OBA and PLP caucus





Our findings and recommendations will reflect what you, Bermuda, have told us.





Brian Duperreault Chairman



Government Revenues and Expenses (2013/14)

| Category | 2013/2104 Budget |
|---------------------------|---------------------|
| Government Revenues | 871,199 |
| Debt Interest | 97,650 |
| Sinking Fund | 37,655 |
| Capital Expenditures | 84,609 |
| Grants and Contributions | 266,030 |
| General Expenses | 214,567 |
| Wage Costs | 502,281 |
| Total Government Expenses | 1,202,792 |

Estimated Deficit for 2013/2014

-331,593





Nathan Kowalski Chair



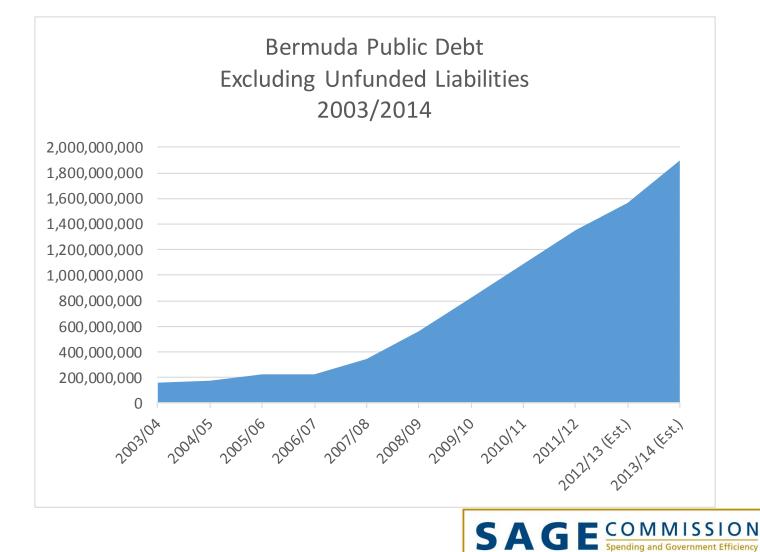
To take recommendations developed by the various SAGE committees and render guidance on their potential economic impact on Bermuda.

The central aim is to provide (ideally quantitative) guidance on effects to the real economy: for example, on the levels of gross domestic product, unemployment and public debt.

Accordingly, policy alternatives can be evaluated and sound judgments derived.



Public Debt and the Economy



The Bermuda Economy

Four consecutive years of a GDP fall

- Economy shrunk 4.9% in 2012 (adjusted for inflation)
- GDP (constant dollars) declined from \$5.1 billion to \$4.8 billion
- 10 of 15 industries had lower activity
- 10 year growth rate basically zero
- Only four countries had worse real growth than Bermuda in 2012 (Greece, Puerto Rico, Anguilla and South Sudan)



Public Debt and the Economy

Status Quo: interest payments will be a larger Government expense

If conditions do not change and we continue to run a primary deficit per the last 5 years:

- debt to GDP could be over 80% and amount to more than \$5 billion in ten years
- interest payments could amount to \$273 million per year or about one quarter of Government revenues
- Interest payments take priority over Government expenses such wages and capital expenditures – these would be "crowded out")
- If interest rates exceed growth debt continues to expand



We Need Government Surpluses

Public Debt Arithmetic

- Using the assumed total debt level of \$2.2 billion and an estimated nominal GDP figure of roughly \$5.5 billion, we get an estimated debt-to-GDP ratio of roughly 40%
- Government can stabilise the debt level at its current ratio by running a primary budget surplus of about \$50 million per year
- This was last accomplished in 2002



We Need Economic Growth

Summary

- We need to balance our budget
- We need economic growth and cost reduction to balance the budget
- Status quo will result in increasing and massive debt bills that will cripple Government and our economy





Kim White SAGE Commissioner



Pensions - Mandate

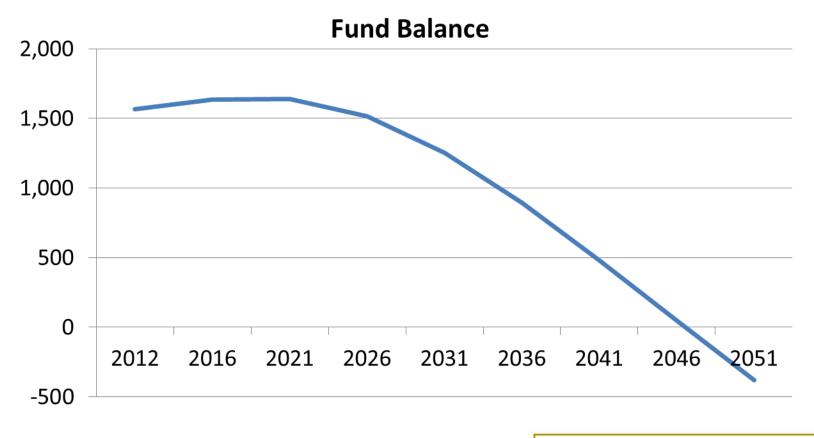
Review the 3 Government Pension Plans

- Public
- Parliamentarian
- Government employee



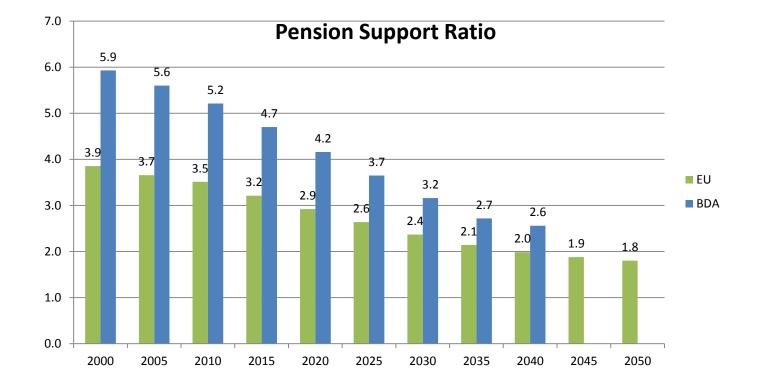
Pensions – Public

Under status quo, this plan is projected to run out in 2047





Pensions - Public





Pensions – Public

Options are limited:

- Decrease benefits
- Reduce cost of living increases
- Increase contributions
- Increase the retirement age

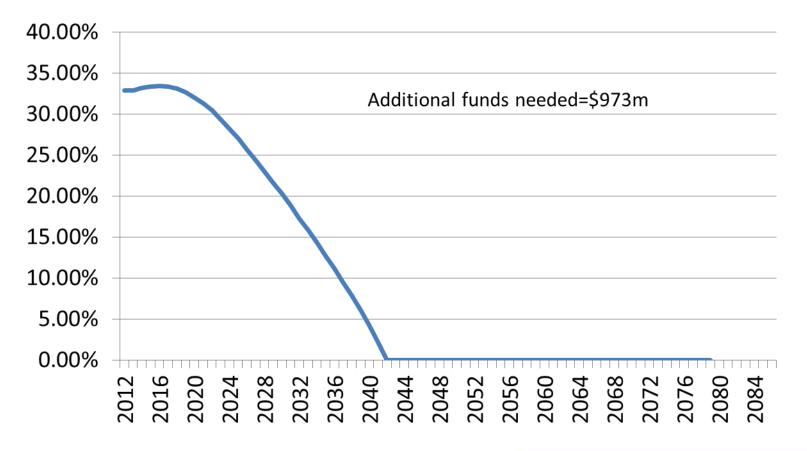


Pensions - Parliamentarians

- For Ministers and Members of Parliament
- The unfunded amount is \$23 million
- In its current form, the underfunded amount will increase
- Benefits are more generous, and more costly than the Government Employee pension plan



Pensions – Government Employees





Pensions – Government Employees

Options

Convert to Defined Contribution

OR

- Change benefit at retirement
- Reduce cost of living amount
- Increase Retirement age



Performance Committee

Martha Dismont Chair



To identify operational improvements aimed at cost effectiveness and improved service quality, which may include:

- shared services
- enhanced use of Information Technology and
- changes in service delivery mechanism

Where would you focus your efforts?



Performance – We Believe Leadership Is the Key

All organisations require:

- Effective management and leadership to achieve their goals
- Effective performance management systems and processes
- Clearly articulated and enforced policies and procedures



Performance – Our Focus

I. Leadership and Succession Commitment to excellence, results, opportunity, talent management, and succession planning

II. Performance Management and Accountability Performance management system, adherence to rules, implementation of internal recommendations, transparency, performance culture, incentives, collective bargaining agreements, training culture

III. Structure and Governance Effectiveness of the controls and checks and balances in the system, ability to implement change and fix problems



Performance – Did You Know?

•Outstanding talent and skills exist within many of the "rank and file" employees

•The Government Pension Fund has not been audited since 2005.

 Uncollected government fees total in the 100's of millions of dollars

•Some government workers are required by their bargaining agreements to be at work by 7:30am; management policy requires them to wait for their manager to begin work, and he is not required on the job, until 9am.



It can take up to 6 months to hire a government employee; longer to dismiss an employee.

Some government employees are not required to have performance appraisals.

There are at least six different union bargaining agreements governing government employees.



Streamline Committee

Dame Jennifer Smith Chair



Will review, assess and redesign the organisational structure of Government in such manner as the Commission may deem appropriate, which may include:

- Streamlining
- Consolidating
- Eliminating redundant and unnecessary agencies, authorities and other bodies that have overlapping missions



Streamlining - Benefits

- Improve the quality of service, increase the speed of delivery
- Improve accountability
- Increasing transparency
- Reduction of duplication with reduced staffing levels and reduced over time



Streamlining – A Key Consideration

 Read and review the Bermuda Constitution to understand the functions the public looks to government to undertake

 We are looking at comparable jurisdictions to gain insight as to appropriate Government structure and size



Streamlining – Constitutional Guidelines

- Protection of right to life
- Protection from inhuman treatment
- Protection from slavery and enforced labour
- Protection from arbitrary arrest or detention
- Provisions to secure protection of law
- Protection for privacy of home and other property
- Protection of freedom of conscience
- Protection of freedom of expression
- Protection of assembly and association
- Protection of freedom of movement
- Protection from discrimination on the grounds of race, etc.
- Protection from deprivation of property



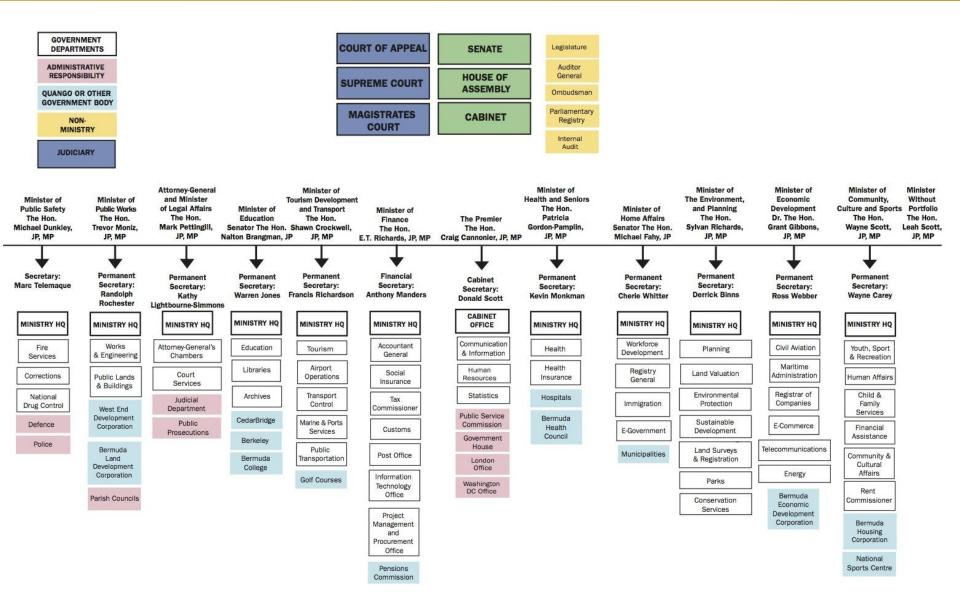
Streamlining – Current Government Structure

12 ministries and 13 ministers (one being without portfolio)

- 50 departments
- 13 Quangos
- 9 organisations where government has administrative responsibility
- 4 organisations that are non-ministry
- 3 judicial arms.



Streamlining – Current Government Structure



Streamlining – is Bermuda over-governed?

| | | | | Ministry per |
|-------------------|--------------|------------|-------|--------------|
| Country | # Ministries | Population | Size | Capita |
| | | | | |
| BERMUDA | 13 | 67,500 | 21 | 5,192 |
| Anguilla | 5 | 14,750 | 39 | 2,950 |
| Antigua & Barbuda | 9 | 80,160 | 109 | 8,907 |
| Bahamas | 11 | 342,875 | 3,965 | 31,170 |
| Barbados | 11 | 273,331 | 155 | 24,848 |
| Belize | 16 | 311,627 | 8,805 | 19,477 |
| Cayman Islands | 5 | 50,209 | 102 | 10,042 |
| Dominica | 15 | 72,813 | 290 | 4,854 |
| Jamaica | 20 | 2,740,000 | 4,182 | 137,000 |
| St. Kitts & Nevis | 13 | 49,898 | 101 | 3,838 |
| Turks & Caicos | 8 | 43,212 | 366 | 5,402 |
| States of Jersey | 11 | 97,857 | 46 | 8,896 |
| Isle of Man | 10 | 84,655 | 221 | 8,466 |
| | | | | |
| Median | 11 | 80,160 | 155 | 8,896 |
| Bermuda | 13 | 67,500 | 21 | 5,192 |



Measurement & Metrics Committee

Tom Conyers Chair



Measurements & Metrics – Mandate

Review and assess:

- the operations of Government
- · the processes for governing
- the adequacy of the structures in place

Identify inefficiencies

Recommend metrics and performance targets and other means for measuring efficiencies and enhancing accountability to the public



Measurement & Metrics – Areas of Focus

- To review how the Government strategic plan is documented
- To review if Ministry and department objectives are clear, measurable and tie into Government objectives
- To review efficacy of customer feedback mechanisms



Measurement & Metrics - Strategies

Are Strategic Plans:

• Documented, clear and measurable?

• Clearly communicated to each department?



Measurements & Metrics - Strategies

Are Ministry and department objectives:

- Linked to the Strategic Plan?
- Specified in the Ministry and department plans?
- Measures and monitored on a regular basis?



Measurements & Metrics - Strategies

Are customer feedback mechanisms:

- Widely available and easy to access?
- Structured to inform about Government service levels?



Privatisation & Outsourcing Committee

Sheila Nicoll Committee Member



Privatisation & Outsourcing - Mandate

The Privatisation and Outsourcing Committee shall review and assess:

- the operations of Government
- the processes for governing
- the adequacy of the structures in place

Identify inefficiencies

Recommend activities that can be privatised or outsourced



Privatisation is:

the process of transferring ownership of a business, enterprise, agency, public service or public property from the public sector (a government) to the private sector, either to a business that operate for a profit or to a nonprofit organization



Privatization and Outsourcing

Outsourcing is:

the contracting out of a business process to a third-party – in this case, a public sector function of service to a private entity.



Look at opportunities that:

- •Provide net operating savings to Government
- •Provide enhanced service levels to the Bermuda public
- •Reduce the physical plant required by Government (e.g.: space, equipment)
- •Reduce Government debt and other long-term liabilities (e.g. pensions)
- •Encourage new small business development



Privatisation– Drivers For

- Currently competes with the private sector
- Realises (or could realise) sustainable revenue
- Can attract private sector investment
- Can be profitable at market service rates
- Based on a clear and sustainable business plan



Privatisation – Drivers Against

- Is an essential public service (e.g.: Police, Fire, Regulatory bodies)
- Subject to strict confidentiality/national interest (e.g.: Immigration, Attorney General)
- Vulnerable to political/legislative change
- Requires substantial ongoing subsidization (e.g.: social services, education)



Outsourcing – Drivers For

- Is currently available at competitive rates in the private sector
- Comprises specific project scope/duration (contractable)
- Allows for clearly measurable desired outputs/KPI
- Contingency available
- Potential for performance guarantees



Outsourcing – Drivers Against

- Loss of Government control
- Unacceptable workforce redundancy
- Lack of local market to provide the required services



• Privatisation is complex and takes time, specific expertise and careful consideration

 Do not privatise or outsource solely on the basis of current Government inefficiency – solve Government first



SAGE Commission – Next Steps

- Commission considers all the information
- Commission writes the final report
- Commission delivers the final report to the Minister of Finance
- In accordance with the Act, Commission dissolves
- Minister of Finance tables the report before Parliament
- Once the report is tabled, it becomes a public document



We can do this

If we:

•Work together

•Support the hard decisions

•Have faith in our ability to drive Bermuda's renaissance



Thank you for being here tonight

Qs and As

